

Rice and Associates  
P. O. Box 2913  
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# JumpStart

Lifetime Career Planning  
for Young Adults

**Get a jump start on a life  
tailored to your unique  
needs and aspirations.**

Your career coach,  
Phil Rice, will personally  
guide you through a  
convenient yet powerful  
career and life planning  
program.

In this high pressure world of intense competition, many people rush to grab the first job they're offered, often becoming trapped in unsatisfying careers. To assure yourself a successful and gratifying life, you must first determine your individual interests and skills and aggressively pursue the career that best matches your unique qualities. Doing what others think you should just doesn't work. Whether choosing a school, a college major, or starting a new trade or career, this program will help you look down the road of your life and try to decide the ultimate destination.

## JumpStart Results

*"Phil's expert guidance helped open our daughter's eyes to the many career options available for someone with her individual personality. She is now focused on a career that utilizes her unique strengths and gifts."*

M. Culpepper  
Senior Tax Manager  
Houston, Texas

*"Phil's guidance steered me into a completely different career path. His unique insight allowed him to see qualities in me that I didn't see myself. I'm now blessed with a job that is a 'perfect fit' and very rewarding."*

C. Havern  
International Human Resources Manager  
Houston, Texas

*"Our 20-year-old son was not sure if he had chosen the right college major. Phil's help opened up a new world for our son, who, as a result, is now much better prepared for what lies ahead. Thanks Phil!"*

P. Weston  
Woodland Hills, California

## Career Coach Phil Rice



After graduating college with a degree in engineering, Phil Rice quickly discovered he had chosen a career that he didn't like. Thus began his personal journey to not only determine what his true career should be, but to help others do the same.

Mr. Rice spent the last 25 years working in Employment Recruiting, Executive Staffing, and Management Selection and Development. He has expertise in the energy, computer, entertainment, aerospace, government, hardware and agriculture industries.

In addition to his "day job," Mr. Rice also worked privately with friends and colleagues' children, coaching them along their educational and career paths.

After retiring from his position as Vice President in charge of Human Resources for Baker Hughes, a multi-national, Fortune 500 company, Phil Rice founded Rice and Associates in 1995 and began the JumpStart program to continue his life and career planning services for young adults.

In addition to his degree in engineering, Mr. Rice holds a masters degree in Management, and has completed two years of graduate work in Industrial Psychology. He was on the adjunct faculty at San Jacinto and Houston Community Colleges.

*Understand the difference between your **vocation** and your **avocation** and how to **balance** your life between them.*

# 3 steps to choosing your career path:

## 1

### A Personal Needs Assessment

Unlike other career assessment firms that work by mail or phone, career coach Phil Rice personally meets with each young client at a comfortable place of their choosing. He explains how the JumpStart program works, the results that can be achieved, and how JumpStart helps **balance life and career plans**.

## 2

### The Power of Career Pathing

Next, the individual will undergo an extensive needs and life style assessment geared towards determining their true strengths and interests. Both the Campbell Interests and Skills Survey and the Birkman Method career assessments are used.

*"This survey {Campbell Interests and Skills Survey} offers an opportunity to take a first step in sorting out particular skills and interests as they relate to various careers."*

[www.uvc.ohio-state.edu](http://www.uvc.ohio-state.edu)

*"The Birkman assessment opens up a new world of opportunity, identifying hidden potential to fit changing times and tasks. It helps individuals understand, not underestimate, their strengths. . ." [www.birkman.com](http://www.birkman.com)*

## 3

### A JumpStart Career and Life Plan

Finally, the young person and Mr. Rice meet again to review a comprehensive report about the student's true personal needs and skills. Mr. Rice will present a 55 page individualized report containing specific, concrete information with which to make career decisions and begin building a life-directing strategy.

The JumpStart fee of \$350 covers one-on-one meetings, assessment tools and all reports. In addition, at any time over the following two years, Mr. Rice will be available for a follow up "benchmark" meeting at no additional cost.

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